

# Introducer Scheme.

Vero Screening are looking to engage with industry experts and consultants working in or around our target markets.

## The Introducer Scheme.

As an expert in your industry, we feel you're ideally placed to collaborate with us for mutual benefit. Screening new and existing employees is a key consideration for HR, Compliance and Security. And it's an area where we feel you can help. Our Introducer Scheme will provide you with an opportunity to consult with your clients around the importance of screening, thereby offering a 'value add' service without distracting from your core focus. As an Introducer you would simply refer clients to us, in exchange for a commission payment once the client is successfully onboarded.

## About Vero.

Founded in 2006, we've grown to become the largest UK based independent supplier of outsourced screening services. With highly adaptable technology and dedicated teams we're a truly global service provider, screening for clients 200+ countries. Our reputation is built on high-quality service, with an unrivalled client retention rate. And we've developed strong footholds in many sectors. Principally supporting Financial Services, Banking, Legal, Professional Services and Technology, we also have clients in Retail, Pharmaceutical, Manufacturing, Energy and Telco amongst others.

## Why Refer Us.

We're looking to engage with any business that requires screening in the UK or globally, with a minimum of 150+ employees. We're interested in speaking to decision makers in C-Level, Director, Business Partner, VP, Head of, Group Head or Manager roles in the following functions: HR, Recruitment, Compliance, People Services/Operations, Talent, Resourcing, Strategic Workforce Planning and Procurement. Smaller businesses where retrospective screening of their existing workforce is needed will also be considered for 50+ employees.

For any successful introduction, Vero pays a finder's fee or commission.

## Pay As You Go.

### Introducing Vero/Go.

Vero/Go is a solution for clients who need to screen on an ad-hoc basis. It gives them the flexibility to order checks online and 'pay-as-they-go'.

This PAYG approach provides clients with quick and easy access to our market-leading client portal and customer service support.

As an introducer you'll have the option to host a page on your own website, enabling your clients to seamlessly access our service. In return, we'll pay you a commission on the checks they run.

## Getting Started.

### If you'd like to discuss partnering with Vero.

We'd love to talk to you more about our screening services, and how they can benefit your Clients and their Candidates. Please get in touch to set up a exploratory call with our Partnerships expert, Sam.

#### Sam Rideal

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*On behalf of Capco Recruitment I'd like to say one massive thanks to you all at VERO! It's a pleasure for us to work with you, and I have no doubt that all Recruitment/HR team of Capco UK is more than grateful that we can work with such a great company as VERO truly is! The way you are communicating and promptly supporting us with any queries re background checks is extremely appreciated.*

**Capco UK.**

*A massive thank you for all of your help in 2020. By my count, Vero have undertaken 554 screenings across 41 of my clients during these 12 months which is a huge number. More importantly, you and your colleagues have kept it all running pretty seamlessly despite the exceptional challenge that a global pandemic had to throw at us.*

**FeMan Consulting.**